

## Setting Values by the Numbers

Statistics tell a story and in the case of mass appraisal, they tell you a story of how good or bad your assessments may be. You'll learn how to read and understand your story. The workshop will start with the basics of a sales ratio study and go over each of the primary statistics and what they add to the story. We'll look at real data and discuss how to move forward in understanding what steps need to be taken to have the best ending to the story.

Instructor:	Scott Johnson, RES
Date:	Friday, January 13 (a.m.)
Location:	Delamar conference room (The Riverside Hotel)
Hours:	4

**Note:** This workshop will require a minimum of 10 students.