

Valuation of Commercial Property in a Declining Market

The purpose of this workshop is to provide some guidance and suggestions on the process of determining if the market is actually in a state of decline and if so, what resources can be used to measure the decline, how to prepare the supporting documentation, and how to handle the public and their perceptions. Topics discussed include:

- USPAP Review
- Recognizing the state of the market
- Data analysis and interpretation
- Application in the cost approach
- Application in the sales comparison approach
- Application in the income approach
- Public relations
- Review of conclusions and monitoring

Instructor: Rick Stuart, CAE
Date: Wednesday, January 12
Location: Silverhorn conference room – Holiday Inn Boise Airport
Hours: 7