Development of Capitalization Rates

When using the income approach to estimate the value of real estate, one of the components that needs to be determined by the assessor/appraiser is the capitalization rate. This workshop will explore the difference between capitalization rates used in direct capitalization and a yield rate used in yield capitalization. We’ll discuss the difference between an overall capitalization rate, a land capitalization rate, and a building capitalization rate, along with some other common terms used in capitalization rates discussion, such as unloaded versus loaded capitalization rates, and terminal capitalization rates.

Instructor: Marion Johnson, CAE
Dates: Tuesday, July 26
Location: Alpine conference room – Wyndham Garden Boise Airport
Hours: 7