

IAAO Course 201: Appraisal of Land – AQB Certified

Course 201 covers the theory and techniques of appraising land. The five land appraisal methods (sales comparison, allocation, anticipated use, capitalization of ground rent, and land residual capitalization) are studied in depth. Topics include:

- Classifying land
- Estimating highest and best use
- Discovering significant trends and factors, and their effects on value
- Data collection
- Selection of correct physical units of land measurement for appraisal

Successful completion of this course meets one of Idaho’s three requirements for becoming a “Certified Property Tax Appraiser.”

Text: *Property Assessment Valuation* (green book) - \$50

Recommended: STC Appraisal Course 1, IAAO Course 101, or IAAO Course 102
AQB Approved: 33.50 CE with exam / 30 CE no exam

Instructor: Tony Hagenstein, CAE

Dates: Monday, January 9 – Friday, January 13 (a.m.)

Location: Cottonwood conference room – Red Lion Boise Downtowner

Hours: 32

Note: Bring a calculator