

IAAO Course 112 (New) – Income Approach to Valuation II – AQB Certified

Income Approach to Valuation II is an intermediate level program designed for the practicing appraiser. It builds on the training of IAAO Course 102. Topics include:

- Extensive use of financial compounding and discounting techniques
- Emphasis on developing financial factors by way of electronic devices with only slight references to preprinted tables
- Forecasting income patterns and property value changes
- Formula driven models are the primary appraisal tools versus look up tables and vertical calculations
- Market value estimates through yield capitalization are the principal focus of the course

Case studies are included to help the student relate the problems to real life situations.

Text: *Property Assessment Valuation* (green book) - \$50

Recommended: STC Appraisal Course 1 or IAAO Course 101 and 102
An understanding of the income approach to value and practical experience with income capitalization are essential prerequisites
AQB Approved: 33.50 QE, 33.50 CE with exam / 30 CE no exam

Instructor: John Ryan, CAE

Dates: Monday, January 9 – Friday, January 13 (a.m.)

Location: Spokane conference room – Red Lion Boise Downtowner

Hours: 32

Note: Problem solving requires a calculator with a power key