IAAO Course 102: Income Approach to Valuation – AQB Certified

Income Approach to Valuation is designed to provide students with an understanding and working knowledge of the procedures and techniques required to estimate the market value of vacant or improved properties by the income approach. Topics include:

- Selection of capitalization rates
- Analysis of income and expenses to estimate operating income
- Capitalization methods and techniques
- Application of the approach
- Real estate finance and investment

Successful completion of this course meets one of Idaho's three requirements for becoming a "Certified Property Tax Appraiser."

Text: *Property Assessment Valuation* (green book) - $50

Recommended: STC Appraisal Course 1 or IAAO Course 101
AQB Approved: 33.50 QE, 33.50 CE with exam / 30 CE no exam

Instructor: John Ulibarri, RES, AAS
Dates: Monday, January 9 – Friday, January 13 (a.m.)
Location: Bannock conference room – Red Lion Boise Downtowner
Hours: 32
Note: Bring a calculator