

# IAAO Course 201: Appraisal of Land

This course provides the student with an understanding and working knowledge of the procedures and techniques required to estimate the market value of land. Students will acquire the skills necessary for estimating land value by primarily using the sales comparison approach. **This course includes an exam.**

Successful completion of this course meets one of Idaho's three requirements for becoming a "Certified Property Tax Appraiser" for ad valorem appraisal.

Recommended Text: *Property Assessment Valuation 3<sup>rd</sup> edition* (green book) - \$50

**Required Prerequisite:** Tax Commission Appraisal Course 1 *or* IAAO Course 101

Recommended Prerequisite: IAAO Course 102

Instructor: Kara Endicott, CAE, RES

Dates: Monday, July 26 – Friday, July 30 (a.m.)

Location: Clearwater Conference Room (The Riverside Hotel)

Hours: 32 credits (upon attendance requirements and successful completion of exam)  
28 credits (upon attendance requirements and attempted exam or unsuccessful completion of the exam)

**Notes:** Bring a calculator (other than your cell phone) and a #2 pencil.  
**This course will require a minimum of 10 students.**

*Instructor biography: Kara has over two decades of appraisal work for county government. She is currently the Residential Real Estate Regional Coordinator for the Johnson County (KS) Appraiser's Office. Kara has served on the Education Committee for IAAO and has been a Senior National Instructor for IAAO for nearly 10 years.*