

IAAO Course 102: Income Approach to Valuation

This course provides the student with an understanding and working knowledge of the procedures and techniques required to estimate the market value of vacant or improved properties by the income approach.

This course includes an exam.

Successful completion of this course meets one of Idaho's three requirements for becoming a "Certified Property Tax Appraiser" for ad valorem appraisal.

Recommended Text: *Property Assessment Valuation 3rd edition* (green book) - \$50

Required Prerequisite: Tax Commission Appraisal Course 1 *or* IAAO Course 101

Instructor: Marion Johnson, MBA, CAE

Dates: Monday, July 26 – Friday, July 30 (a.m.)

Location: Liberty Conference Room (The Riverside Hotel)

Hours: 32 credits (upon attendance requirements and successful completion of exam)
28 credits (upon attendance requirements and attempted exam or unsuccessful completion of the exam)

Notes: Bring a calculator (other than your cell phone) and a #2 pencil.

This course will require a minimum of 10 students.

Instructor biography: Marion has over 30 years of assessment experience as a county property appraiser in Kansas. Marion is a former president of IAAO and served on its Board of Directors. Marion has over two decades of experience as a Senior National Instructor for IAAO.